

Year-To-Date Shipment / Inventory Report In Tons

Marketing Month: 5		Crop: 2021
Carry in from previous year		5,000
Total Production		135,000
Gross Inventory		140,000
Domestic Consumption		(9,000)
Export Shipments		(63,000)
Export Adjustments/Losses*		(9,000)
Total Consumption		(81,000)
Ending Inventory		59,000

*Export Adjustments/Losses related to shelling and peeling process of kernels and green kernels.

Source: Export Shipments based on IRI Customs Administration data. All other figures are IPA estimates.

Monthly and YTD Export Shipments Compared to Last 4 Years- In Tons

Marketing Month: 5		Crop: 2021
Crop	Monthly	YTD
2021	7,403	62,664
2020	16,388	121,935
2019	12,757	70,599
2018	2,581	17,314

Market Analysis

- Pistachio market was somehow revived as the low-priced dollar stabilized in the fifth marketing month. Given the advent of Ramadan month right after the Iranian New Year holidays (mid-March to early April), Ramadan pistachio sales were covered during the fifth marketing month.
- Worldwide demand for Iranian natural pistachio kernel is very strong due to its inherent diversity and price competitiveness. Kernels amount to 11% of this year's total tonnage of YTD pistachio export shipments at the end of the fifth marketing month as compared to 8% for the same period last year. This high demand for kernels has resulted in a de facto price floor for Iranian in-shell pistachios.
- The Far East has been absorbing 30% of export shipments this marketing year. CIS countries and Indian Subcontinent are in the second and third position, followed by the EU countries.

Monthly and YTD Export Shipments - Product / Destination Breakdown in Tons

Marketing Month: 5											Crop: 2021	
Product Destination	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East	248	13,594	75	4,584	0	131	7	14	-	1	330	18,324
CIS	2,097	12,261	-	-	3	144	0	12	-	203	2,100	12,620
Indian Subcontinent	1,087	7,973	-	-	129	976	-	0	-	213	1,216	9,162
EU15	526	3,103	24	1,150	553	2,311	266	657	-	10	1,370	7,231
Re-Export Markets	762	4,125	48	1,006	374	1,776	31	130	-	36	1,214	7,072
Middle East	497	4,563	-	32	301	1,488	2	43	-	84	800	6,210
Other Europe	177	1,051	-	-	11	58	-	2	-	48	188	1,158
North America	74	301	-	-	77	193	-	3	-	21	151	519
North Africa	-	179	-	-	-	16	-	-	-	-	-	195
South America	5	41	-	-	13	63	-	-	-	-	18	104
Other	16	47	-	-	-	22	-	-	-	-	16	70
Total	5,489	47,237	147	6,771	1,461	7,178	305	862	-	615	7,403	62,664

Compiled by: IPA based on IRI Customs Administration raw data

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 5											Crop: 2021	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Far East												
China	225	13,053	75	4,584	0	52	-	5	-	1	300	17,695
Hong Kong	-	0	-	-	-	5	3	5	-	-	3	10
Indonesia	-	-	-	-	-	6	-	-	-	-	-	6
Japan	-	0	-	-	-	27	4	4	-	-	4	31
Korea	-	1	-	-	-	7	-	-	-	-	-	8
Macao	-	-	-	-	-	-	-	-	-	-	-	-
Malaysia	23	113	-	-	-	12	-	-	-	-	23	125
Philippines	-	-	-	-	-	-	-	-	-	-	-	-
Singapore	-	226	-	-	-	18	-	-	-	-	-	244
Taiwan	-	200	-	-	-	0	-	1	-	-	-	201
Thailand	-	1	-	-	-	3	-	-	-	-	-	4
Vietnam	-	0	-	-	-	-	-	-	-	-	-	0
Far East - Total	248	13,594	75	4,584	0	131	7	14	-	1	330	18,324
Far East - %	5%	29%	0%	68%	0%	0%	0%	0%	0%	0%	4%	29%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 5											Crop: 2021	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
EU15												
Austria	-	0	-	-	-	-	-	-	-	-	-	0
Belgium	-	13	-	-	-	59	40	86	-	-	40	158
Denmark	-	-	-	-	-	-	-	-	-	-	-	-
Finland	-	-	-	-	-	-	-	-	-	-	-	-
France	-	20	-	-	-	19	61	102	-	-	61	141
Germany	384	2,424	-	-	391	1,573	158	460	-	2	933	4,458
Greece	-	-	-	44	-	-	-	-	-	-	-	44
Ireland	-	-	-	-	-	-	-	-	-	-	-	-
Italy	22	279	24	1,106	153	626	7	7	-	7	206	2,024
Luxembourg	-	-	-	-	-	-	-	-	-	-	-	-
Netherland	-	-	-	-	-	-	-	0	-	-	-	0
Portugal	-	-	-	-	-	-	-	-	-	-	-	-
Spain	120	365	-	-	-	5	-	2	-	-	120	372
Sweden	-	2	-	-	-	-	-	-	-	-	-	2
UK	0	0	-	-	10	30	-	-	-	1	10	31
EEC	-	-	-	-	-	-	-	-	-	-	-	-
EU15 - Total	526	3,103	24	1,150	553	2,311	266	657	-	10	1,370	7,231
EU15 - %	10%	7%	0%	17%	0%	0%	0%	0%	0%	0%	19%	12%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 5											Crop: 2021	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
<i>Middle East</i>												
Bahrain	-	46	-	-	-	2	-	2	-	-	-	49
Iraq	334	3,211	-	-	145	1,028	-	3	-	68	478	4,311
Jordan	25	365	-	-	-	41	-	-	-	-	25	406
Kuwait	48	354	-	-	40	115	-	1	-	1	88	471
Lebanon	73	310	-	32	53	201	-	-	-	5	126	548
Oman	0	14	-	-	-	-	-	5	-	-	0	18
Qatar	17	201	-	-	15	54	2	32	-	10	34	297
Saudi Arabia	-	-	-	-	-	-	-	-	-	-	-	-
Syria	-	62	-	-	48	48	-	-	-	-	48	110
Yemen	-	-	-	-	-	-	-	-	-	-	-	-
<i>Middle East - Total</i>	497	4,563	-	32	301	1,488	2	43	-	84	800	6,210
<i>Middle East - %</i>	9%	10%	0%	0%	0%	0%	0%	0%	0%	0%	11%	10%
<i>Re-Export Markets</i>												
Turkey	362	1,768	48	981	86	495	-	9	-	-	496	3,253
UAE	400	2,356	-	25	288	1,281	31	121	-	36	718	3,819
<i>REM - Total</i>	762	4,125	48	1,006	374	1,776	31	130	-	36	1,214	7,072
<i>REM - %</i>	14%	9%	0%	15%	0%	0%	0%	0%	0%	0%	16%	11%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 5											Crop: 2021	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Indian Subcontinent												
Afghanistan	74	302	-	-	-	0	-	-	-	-	74	302
Bangladesh	-	-	-	-	-	-	-	-	-	-	-	-
India	649	3,645	-	-	90	877	-	0	-	25	740	4,548
Nepal	-	-	-	-	-	-	-	-	-	-	-	-
Pakistan	364	4,026	-	-	39	98	-	-	-	188	402	4,312
Sri Lanka	-	-	-	-	-	-	-	-	-	-	-	-
Indian Subcontinent - Total	1,087	7,973	-	-	129	976	-	0	-	213	1,216	9,162
Indian Subcontinent - %	20%	17%	0%	0%	0%	0%	0%	0%	0%	0%	16%	15%
CIS												
Armenia	52	1,025	-	-	-	9	-	0	-	25	52	1,060
Azerbaijan	39	107	-	-	-	-	0	0	-	5	39	113
Georgia	-	163	-	-	-	-	-	-	-	-	-	163
Kazakhstan	121	999	-	-	-	4	-	-	-	22	121	1,025
Kyrgyzstan	544	3,950	-	-	1	20	-	-	-	150	545	4,120
Russia	1,174	4,477	-	-	2	111	-	12	-	-	1,176	4,600
Tajikistan	24	191	-	-	-	-	-	-	-	-	24	191
Turkmenistan	2	24	-	-	-	-	-	-	-	-	2	24
Uzbekistan	142	1,325	-	-	-	-	-	-	-	-	142	1,325
CIS - Total	2,097	12,261	-	-	3	144	0	12	-	203	2,100	12,620
CIS - %	38%	26%	0%	0%	0%	0%	0%	0%	0%	0%	28%	20%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 5											Crop: 2021	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other Europe												
Albania	-	27	-	-	-	-	-	-	-	-	-	27
Belarus	42	176	-	-	-	-	-	-	-	-	42	176
Bosnia	-	-	-	-	-	-	-	-	-	-	-	-
Bulgaria	-	22	-	-	-	-	-	-	-	-	-	22
Croatia	-	-	-	-	-	-	-	-	-	-	-	-
Cyprus	-	-	-	-	-	-	-	-	-	-	-	-
Czech Republic	-	-	-	-	-	-	-	-	-	-	-	-
Estonia	-	-	-	-	-	-	-	-	-	-	-	-
Hungary	-	-	-	-	-	-	-	-	-	-	-	-
Iceland	-	-	-	-	-	-	-	-	-	-	-	-
Kosovo	-	-	-	-	-	-	-	-	-	-	-	-
Latvia	-	-	-	-	-	-	-	-	-	-	-	-
Lithuania	-	20	-	-	-	-	-	-	-	-	-	20
Macedonia	-	50	-	-	-	-	-	-	-	-	-	50
Malta	-	-	-	-	-	-	-	-	-	-	-	-
Moldova	1	3	-	-	-	-	-	-	-	5	1	8

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 5											Crop: 2021	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Montenegro	-	-	-	-	-	-	-	-	-	-	-	-
Norway	-	-	-	-	-	-	-	-	-	-	-	-
Poland	15	112	-	-	9	29	-	-	-	-	23	140
Romania	-	-	-	-	-	-	-	-	-	-	-	-
Serbia	-	106	-	-	-	5	-	-	-	-	-	111
Slovakia	-	61	-	-	-	5	-	-	-	-	-	66
Slovenia	-	-	-	-	-	-	-	-	-	-	-	-
Switzerland	-	11	-	-	-	1	-	2	-	-	-	13
Ukraine	120	463	-	-	2	18	-	-	-	43	122	524
Other Europe - Total	177	1,051	-	-	11	58	-	2	-	48	188	1,158
Other Europe - %	3%	2%	0%	0%	0%	0%	0%	0%	0%	0%	3%	2%
North America												
Canada	74	301	-	-	77	193	-	3	-	21	151	519
Mexico	-	-	-	-	-	-	-	-	-	-	-	-
USA	-	-	-	-	-	-	-	-	-	-	-	-
North America - Total	74	301	-	-	77	193	-	3	-	21	151	519
North America - %	1%	1%	0%	0%	0%	0%	0%	0%	0%	0%	2%	1%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 5											Crop: 2021	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
South America												
Brazil	5	41	-	-	13	63	-	-	-	-	18	104
Chile	-	-	-	-	-	-	-	-	-	-	-	-
Argentina	-	-	-	-	-	-	-	-	-	-	-	-
Colombia	-	-	-	-	-	-	-	-	-	-	-	-
Ecuador	-	-	-	-	-	-	-	-	-	-	-	-
Paraguay	-	-	-	-	-	-	-	-	-	-	-	-
Uruguay	-	-	-	-	-	-	-	-	-	-	-	-
Venezuela	-	-	-	-	-	-	-	-	-	-	-	-
South America - Total	5	41	-	-	13	63	-	-	-	-	18	104
South America - %	0%	0%	0%	0%	1%	1%	0%	0%	0%	0%	0%	0%
North Africa												
Algeria	-	-	-	-	-	-	-	-	-	-	-	-
Egypt	-	-	-	-	-	-	-	-	-	-	-	-
Ethiopia	-	-	-	-	-	-	-	-	-	-	-	-
Libya	-	179	-	-	-	16	-	-	-	-	-	195
Morocco	-	-	-	-	-	-	-	-	-	-	-	-
Nigeria	-	-	-	-	-	-	-	-	-	-	-	-
Sudan	-	-	-	-	-	-	-	-	-	-	-	-
Tunisia	-	-	-	-	-	-	-	-	-	-	-	-
North Africa - Total	-	179	-	-	-	16	-	-	-	-	-	195
North Africa - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Monthly and YTD Export Shipments - Product / Country Breakdown in Tons

Marketing Month: 5											Crop: 2021	
Country	Open In-Shell		Closed Shell		Kernel		GPPK & Split K.		Others		Total	
	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD	Monthly	YTD
Other												
Australia	15	46	-	-	-	22	-	-	-	-	15	69
Dominican Republic	-	-	-	-	-	-	-	-	-	-	-	-
Kenya	1	1	-	-	-	-	-	-	-	-	1	1
Liberia	-	-	-	-	-	-	-	-	-	-	-	-
Mozambique	-	-	-	-	-	-	-	-	-	-	-	-
New Zealand	-	-	-	-	-	-	-	-	-	-	-	-
Nicaragua	-	-	-	-	-	-	-	-	-	-	-	-
Other_1	-	0	-	-	-	-	-	-	-	-	-	0
Other_2	-	-	-	-	-	-	-	-	-	-	-	-
Other_3	-	-	-	-	-	-	-	-	-	-	-	-
Other_4	-	-	-	-	-	-	-	-	-	-	-	-
Panama	-	-	-	-	-	-	-	-	-	-	-	-
Senegal	-	-	-	-	-	-	-	-	-	-	-	-
South Africa	-	-	-	-	-	-	-	-	-	-	-	-
Tanzania	-	-	-	-	-	-	-	-	-	-	-	-
Zambia	-	-	-	-	-	-	-	-	-	-	-	-
Zimbabwe	-	-	-	-	-	-	-	-	-	-	-	-
Other - Total	16	47	-	-	-	22	-	-	-	-	16	70
Other - %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Total Iranian Export	5,489	47,237	147	6,771	1,461	7,178	305	862	-	615	7,403	62,664

Compiled by: IPA based on IRI Customs Administration raw data